

Insight, overview, convenience and cooperation

With the new functions in Exact Globe Next

Exact Globe Next enables you to see which direction your business is heading. Exact Globe Next which builds on the solid base Exact Globe offered, allows you to review your key business indicators at any time so you can lead your company proactively. Exact Globe Next also enables you to share knowledge online and offers added convenience. And that makes work just easier.

Strategic insight

Exact Globe Next enables you to review your organisation's key performance indicators at any given moment, using six new real-time dashboard reports. These dashboard reports cover: management, sales, expenditure, results, liquidity and risk management. Key figures, available online, are presented in a clear and visually appealing way. Drilling down to get a more detailed view poses no problem. In addition, you can decide who has access to the reports.

The innovative dashboards allow you to adjust your current strategy and respond swiftly to trends and developments.

Effective cooperation

Employees can collaborate online, for example by creating tasks for one another. News about the organisation can be shared on the intranet home page. iPhone and Android apps make information sharing even more flexible.

Knowledge sharing leads to more effective cooperation.

Ready for the future

You can expand Exact Globe Next with additional dashboard reports or alerts. Exact Globe Next is seamlessly integrated with Exact Synergy Enterprise, an additional product in the Exact range,

which automates processes such as HRM, CRM and project management.

Your company will be all set for the future.

Automatic alerts

A new feature in Exact Globe Next is the automatic alert function. Is an invoice overdue? You will receive an email or alert bringing this to your attention. What's more, that specific customer's credit overview will be delivered along with the alert. You will also be made aware of customers who have not placed an order for a while. This enables you to manage proactively, focussing solely on exceptions.

With Exact Globe Next, you will improve your sales and debtor management.

Added convenience

Exact Globe Next's user interface has been renewed and its navigational structure has been significantly strengthened. Distinctive colours clearly define which administration you are working in and you have the option to open several administrations at once. Favourites, which allow you to quickly open frequently used menu paths, can be set up easily.

Added convenience leads to greater efficiency.



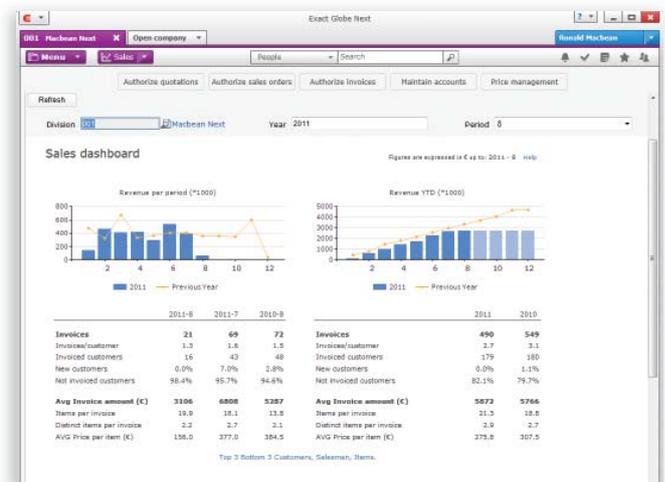
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And it all comes together.

Exact Globe Next:

1. Sales

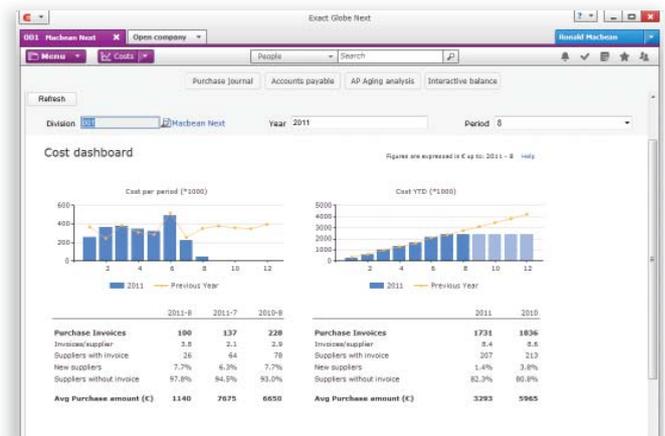
The sales dashboard provides a detailed insight into how your turnover is generated. For a selected period it is possible to view turnover, the average number of orders per customer, the number of new customers, the number of customers who did not order, value per order, the number of units per order and much more. You can also identify which customers have placed the most orders and who your leading salesperson is. It enables you to evaluate your company's turnover from a number of perspectives and easily determine the optimal sales strategy.



Up-to-date: The sales dashboard keeps you informed about the status of your turnover at all times, allowing you to base your strategy on current data.

2. Costs

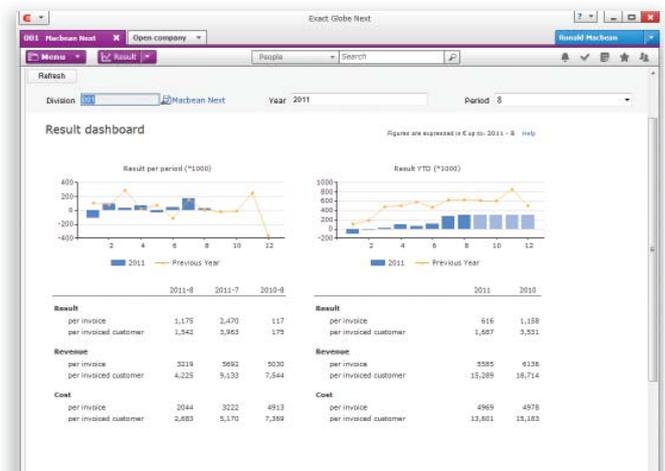
The cost dashboard provides a detailed breakdown of your costs. Per period it is possible to track the development of your expenditures, the number of purchase invoices, the average number of invoices per supplier, which suppliers have sent an invoice and which have not, and the percentage of new suppliers. In addition, you can track which costs have increased the most over a given period and by how much. The cost dashboard provides a clear view of which expenses need adjustment and where savings can be made.



A favourable outcome: the cost dashboard enables you to increase your margins.

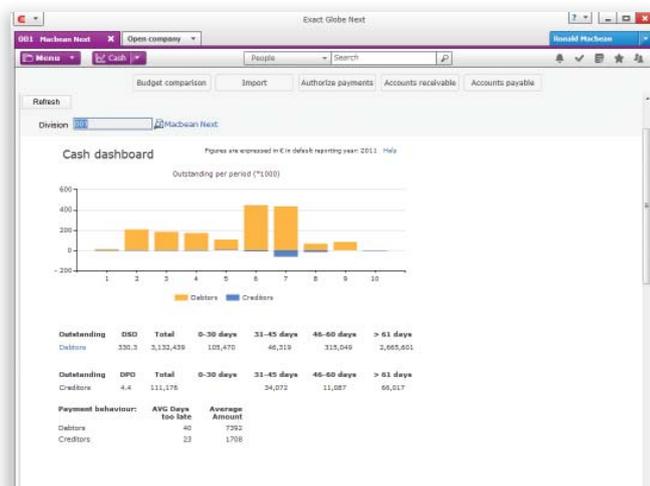
3. Results

The results dashboard provides a detailed overview of the relationship between turnover and expenditure. Results can be compared for a defined period. Turnover, expenditure and results can be compared per order, customer and employee within a given time span.



A smart move: with the results dashboard you are better informed to effectively manage your company, which ultimately leads to higher profits.

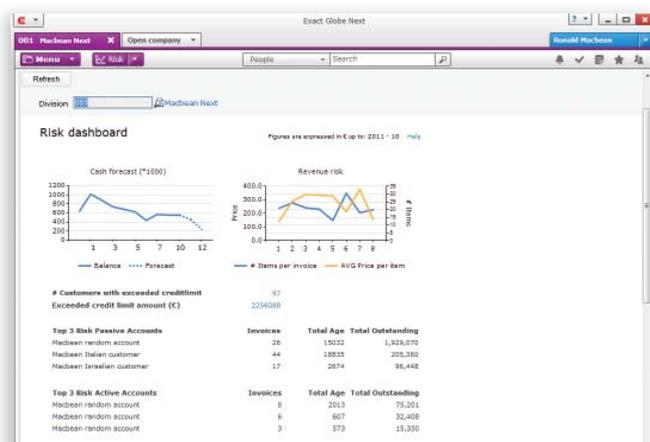
the new dashboards



Keeping your eye on the ball: the cash dashboard presents you with the right information to manage your company's liquidity position effectively.

4. Liquidity

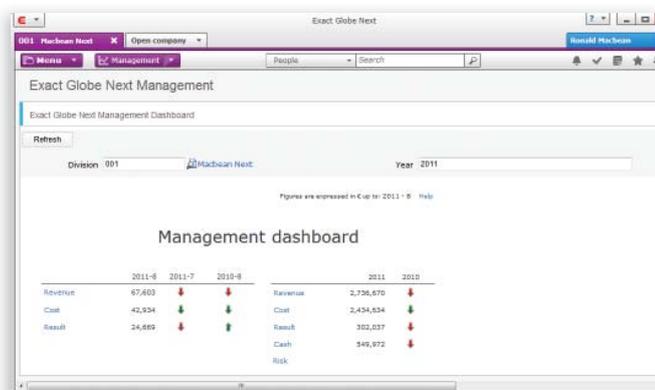
The cash dashboard provides you with a clear insight into the company's cash flow. You can check the balance of your bank accounts and you have an overview of any outstanding transactions in a specific period. It also shows a comparison of debtor and creditor balances, based on, for example, age category. You will also have insight into the average number of days invoices remain outstanding.



Certainty: the risk dashboard will alert you to risks on time. Prevention is better than cure.

5. Risk

The risk dashboard identifies specific risks to your company, such as customers with outstanding payments, customers who may have switched to another supplier based on their purchase behaviour, and the extent to which customers use their credit limit. Based on your liquidity pattern from the previous year, a prognosis for the coming period can also be made.



Review your company's current position in an instant and rapidly adjust your strategy or swiftly respond to trends and developments.

6. Management

The complete overview is presented in the management dashboard. A single dashboard lays out your company's results, turnover, expenditure and liquidity position. Up-to-date figures are available, including cumulative calculations and comparisons to previous periods or years.

Improved processes

Debtor management

You will receive an automatic alert when an invoice has not been paid, when an overdue invoice has been paid, or when the total outstanding payments from a given client exceed a predefined limit.

With Exact Globe Next you are in a position to manage your outstanding invoices efficiently and you will have a clear overview of your customers' payment details.

Sales process

Exact Globe Next guarantees that the sales process runs smoothly. You will be notified automatically if a particular order is awaiting approval, for example, or if a sales order still needs to be distributed. The system also proactively alerts you to your customers' purchase behaviour. In addition, you can check at any given moment which products are performing well and which are not.

With Exact Globe Next you can count on excellent turnover and complete customer satisfaction.

Leave-of-absence process

With Exact Globe Next you can now also automate and streamline your company's entire leave-of-absence process. Employees can enter a request for a leave of absence in the system themselves. This request will be automatically directed to the appropriate manager via a system workflow.

The digital process ensures that the status of a leave-of-absence request is always transparent.

What = Next

- More control of your company at an operational level.
- Automatic alerts which proactively keep you updated, letting you know exactly when intervention is required.
- Simplified online cooperation within the organisation.
- A quicker and more practical way of navigating through the improved user interface and a clearly structured menu.
- Enhances the solid administrative base already offered by Exact Globe.